



Thursday 9th Feb 2012



SOLAR ENERGY PROPOSAL



Leo Williams & Robert Jones
Williams & Associates Investments Ltd.

OUR TEAM

Investors		
HOST	W&A Investments Ltd.	
	Others	Solar Equipment Providers
		Local Installers
Patterson, Mair, Hamilton		



OPEN TO WORKING WITH A RANGE OF EQUIPMENT AND SERVICE SUPPLIERS



Utility-Ready Solar.
Satcon



SHARP
world leading solar company.

1966	1976	1994	2009	2010
				
Powering lighthouses since 1966	Running satellites since 1976	Marketing solar cells for homes since 1994	The Sharp Solar powered Tokai Challenger placed first in	Sharp signs agreement to help establish one of the world's largest



ADVANCED ENERGY



YINGLI SOLAR | Power Your Life



First Solar.

Clean.
Affordable
Sustainable
Global.

INVESTOR RELATIONS

First Solar Inc. designs and manufactures solar modules using a proprietary thin film semiconductor technology that is one of the lowest cost in the world. Our objective is to reduce the cost of solar electricity to levels that compete on a non-subsidized basis with the price of retail electricity in key markets throughout the world.

Earnings Call

First Solar

Price: **70.24**

Change: **↑ + 3.39 (5.07%)**

Volume: **7,705,500**

4:00 PM ET on Sep 23, 2011
NASDAQ: FSLR

SUNPOWER

QUOTE (NASDAQ: SPWRA)

Price: 9.12

Change: **+ 0.08**

Day High: 9.39

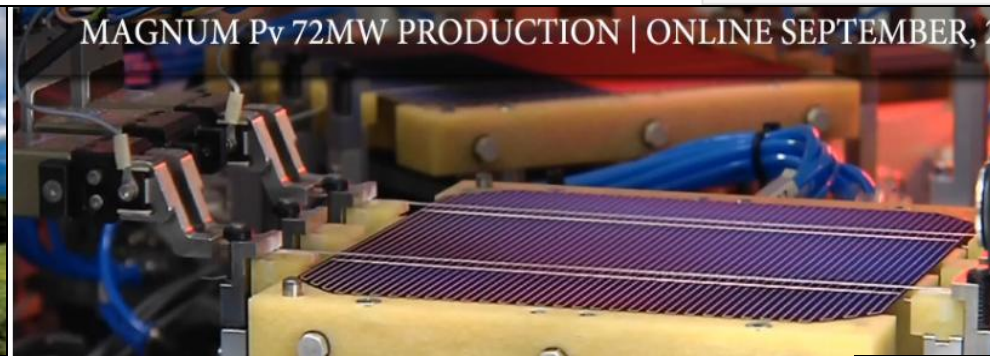
Day Low: 8.85

Volume: 568,600

4:00 PM ET on Sep 23, 2011

Delayed at least 20 min., by eSignal.

STOCK CHART




GE Energy



MAGNUM SOLAR



MAGNUM pv
Delivering the power of the sun[™]



ALTERNATIVE POWER SOURCES
...environmentally silent solutions...

EUCI's INAUGURAL CONFERENCE IN REGION

2-3 May 2011 Half Moon Hotel



EUCI Presents a Conference on:

CARIBBEAN RENEWABLE ENERGY FINANCE

May 2-3, 2011 • Half Moon Resort • Montego Bay, Jamaica

Pre-Conference Workshop
**Power Purchasing Structures
and Options in the
Renewable Energy Sector**
May 2, 2011



Sponsor



Host Utility

JPS



EUCI is authorized by IACET to offer 1.0 CEUs for this program.

- W&A Investments teams with EUCI, recognized experts in training and conferencing on energy matters.
- Attended by industry practitioners, the O.U.R. and JPSCO.
- Unveiled template structure for financing solar energy in Jamaica.
- Will continue to focus on mechanisms to finance renewable energy in the region going forward.

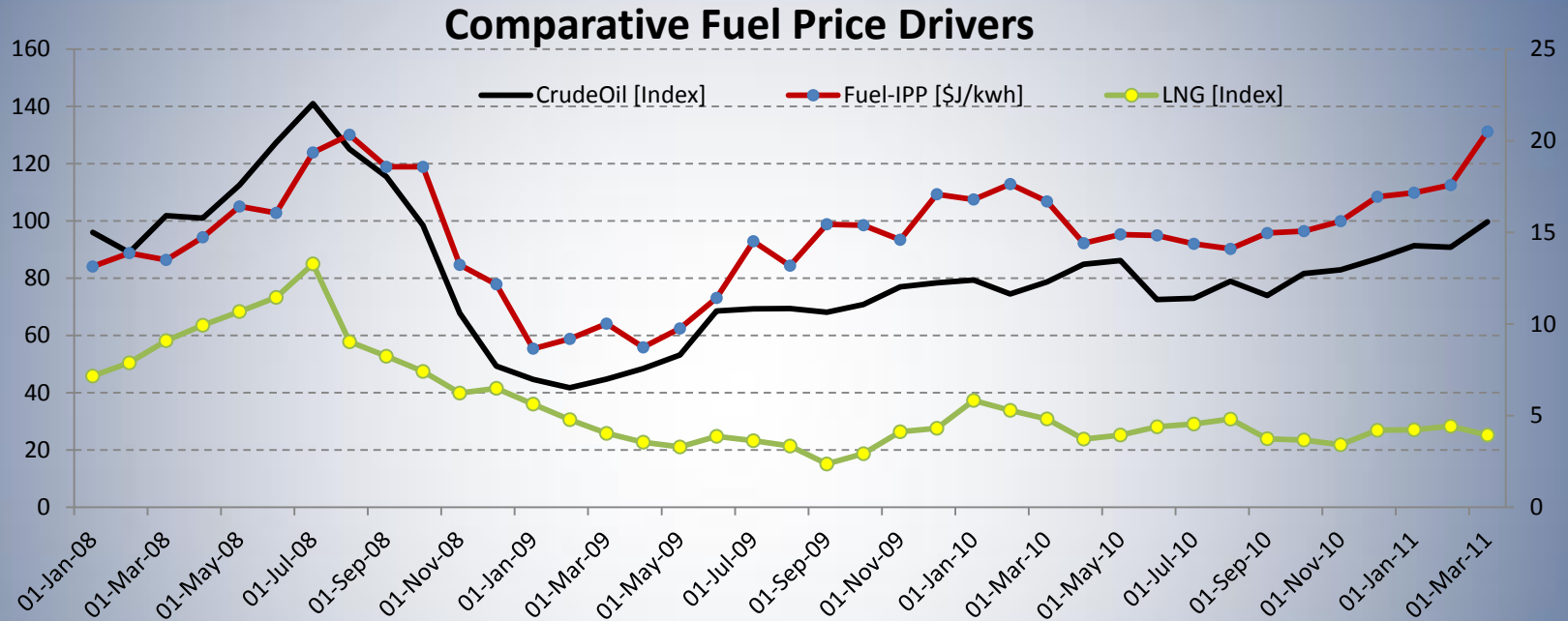


W&A APPROACH TO SOLAR SYSTEM CONSULTATIONS ADDS VALUE THROUGHOUT



- Identify clients with size to achieve scale
- Suggest supplier, technology, configuration
- Determine feasible usage to target
 - Develop projections for usage, costs, risks
 - Identify and select team of partners
 - Collaborate and structure capital raise to deliver
 - Design and plan layouts
 - Secure permits, licenses and approvals
 - Manage installation
 - Coordinate training of dedicated resources
 - Commission operations
 - Collect fees and payments
 - Ensure monitoring is robust
 - Communicate operating parameters to stakeholders

JPS AND FOSSIL FUEL SOURCES SHOW HIGH CORRELATION TO EACH OTHER

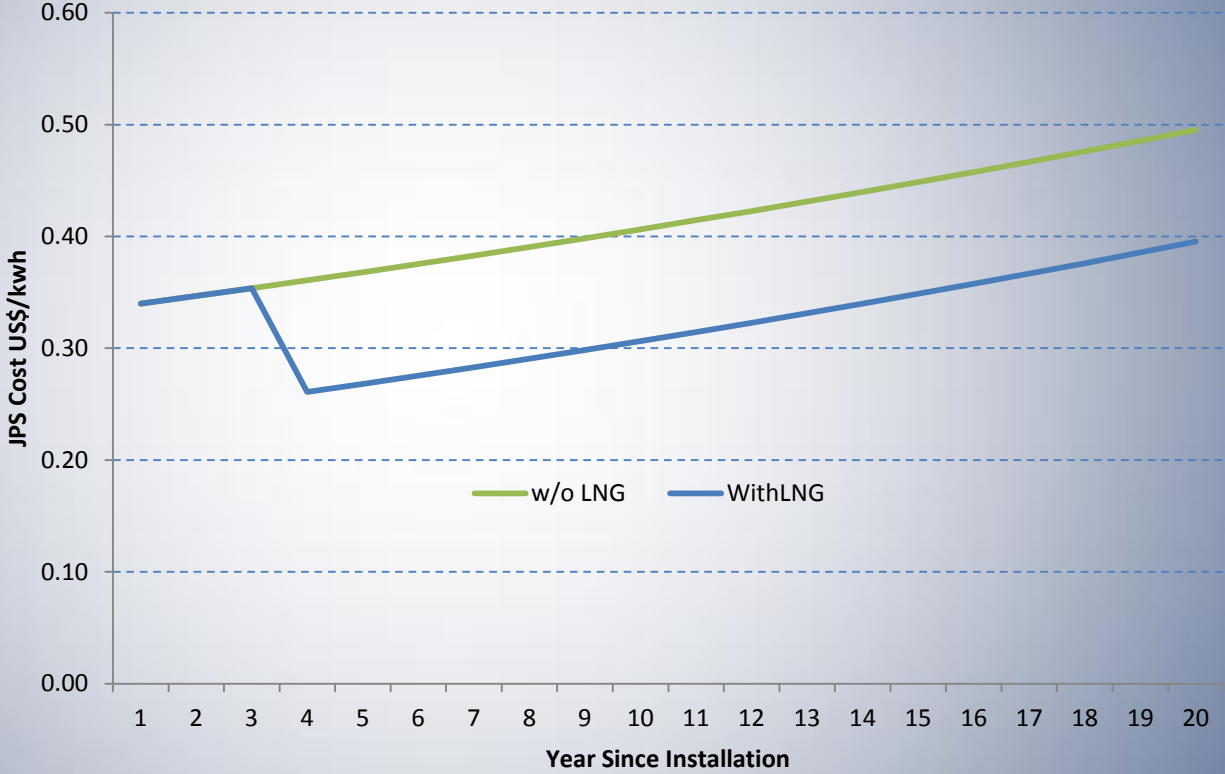


Energy Source	Correlation
Fuel-Crude	0.7698
Fuel-LNG	0.3086
LNG-Crude	0.7265



STATUS QUO BENCHMARK RATE OF JPSCO

Price of JPS Power Over Time Inflated

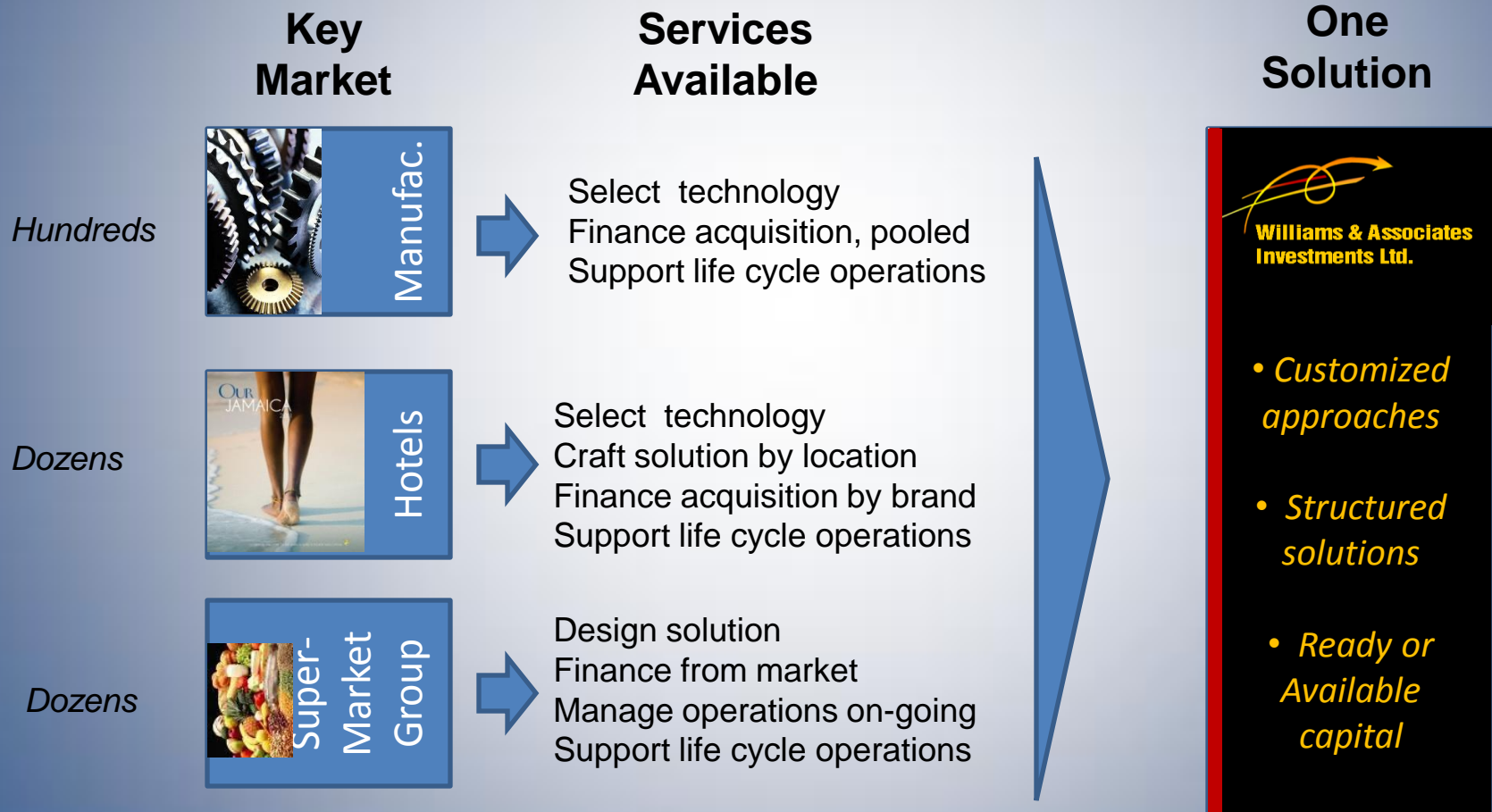


Assumes 2% inflation rate

Source: W&A Investments Ltd. Analysis, Begins with PtPk of \$0.34/kwh



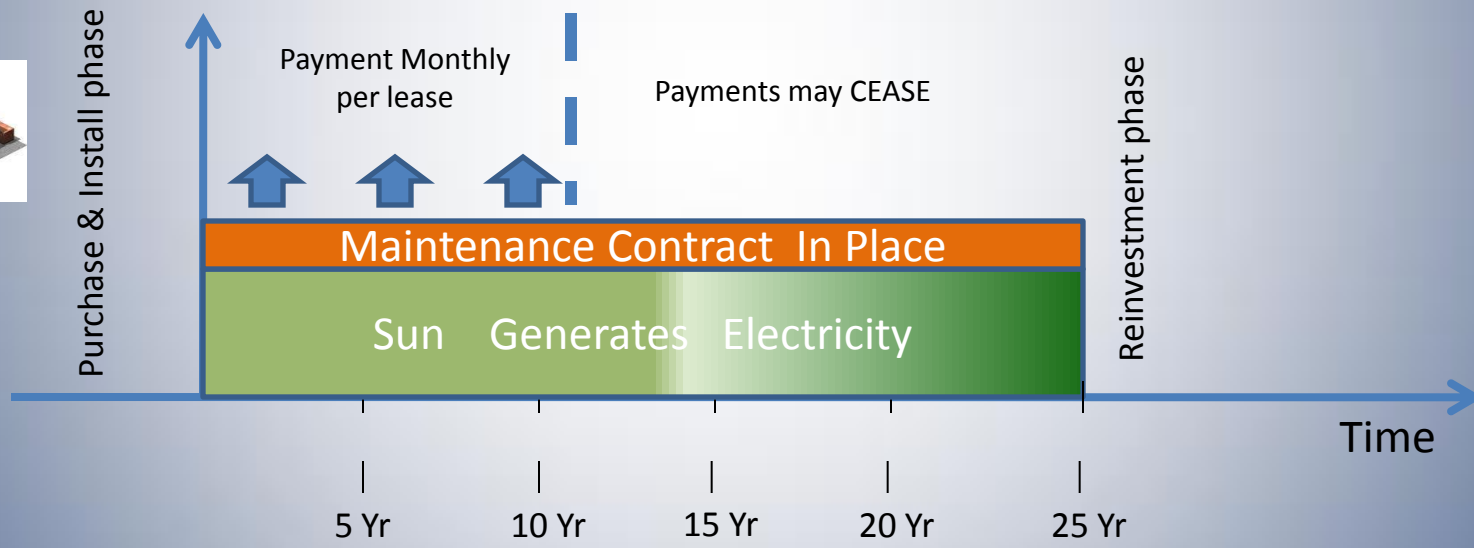
IDEAL ENERGY CLIENTS OF W&A SPAN SEVERAL INDUSTRIES



OVERVIEW OF SOLAR OPERATIONS LIFE CYCLE

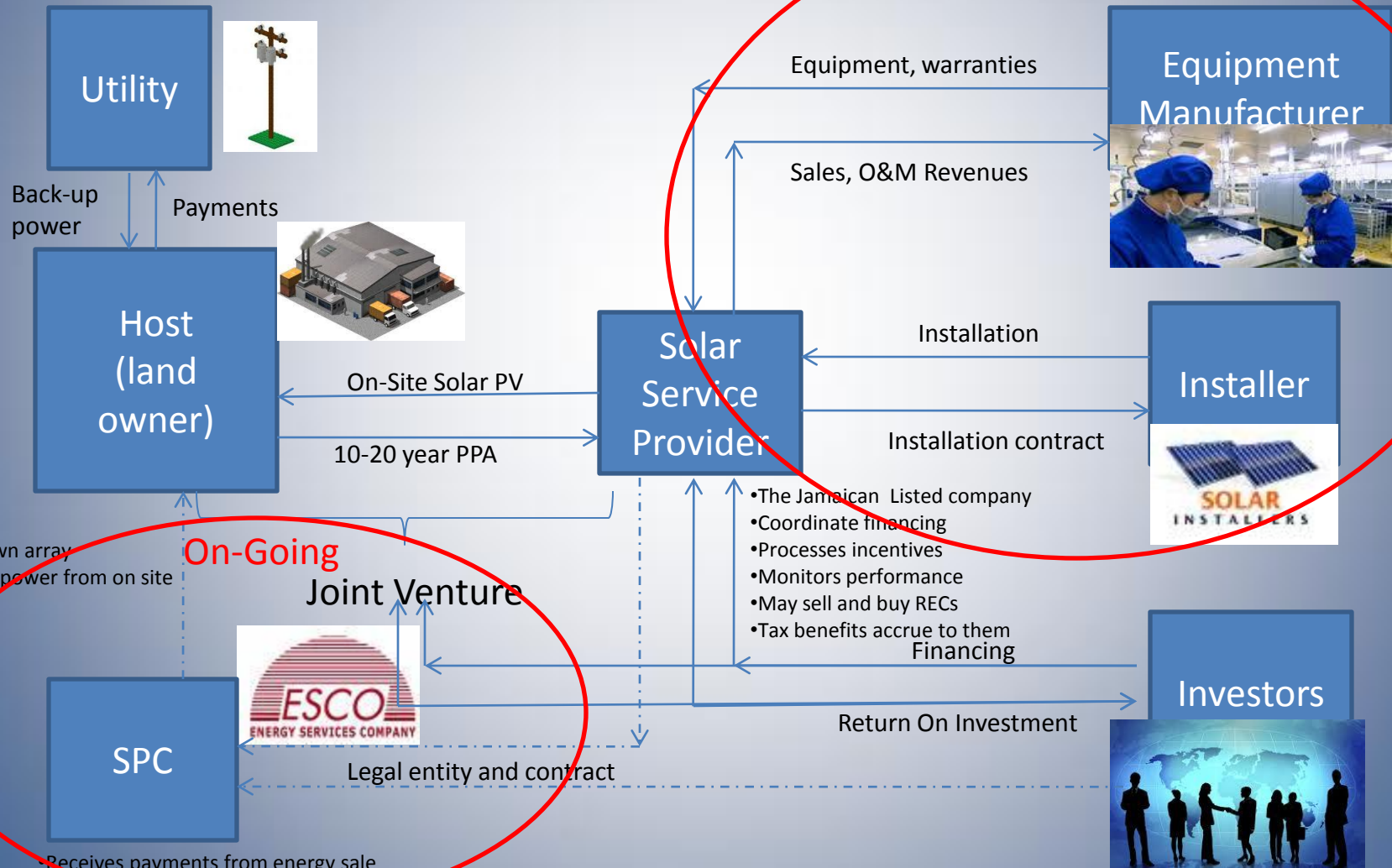
Listed Finance Company Will Coordinate Activities

Services Supplied



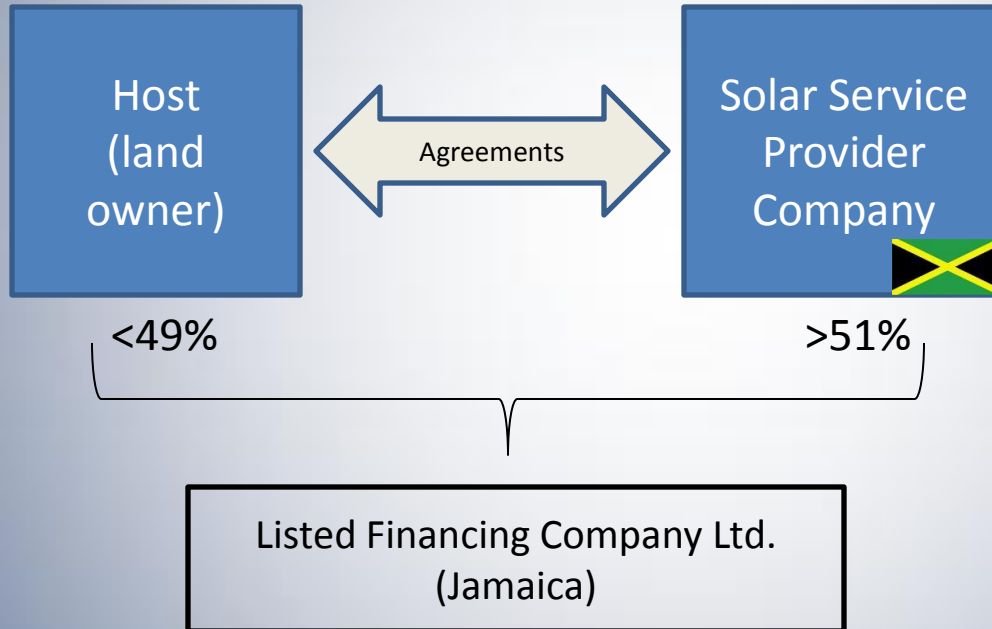
THE TYPICAL FULL US SOLAR STRUCTURE

Initial Development



JAMAICAN ADAPTATION GIVES US A LISTED FINANCE COMPANY

Host Can Own A Portion Of Listed Finance Company

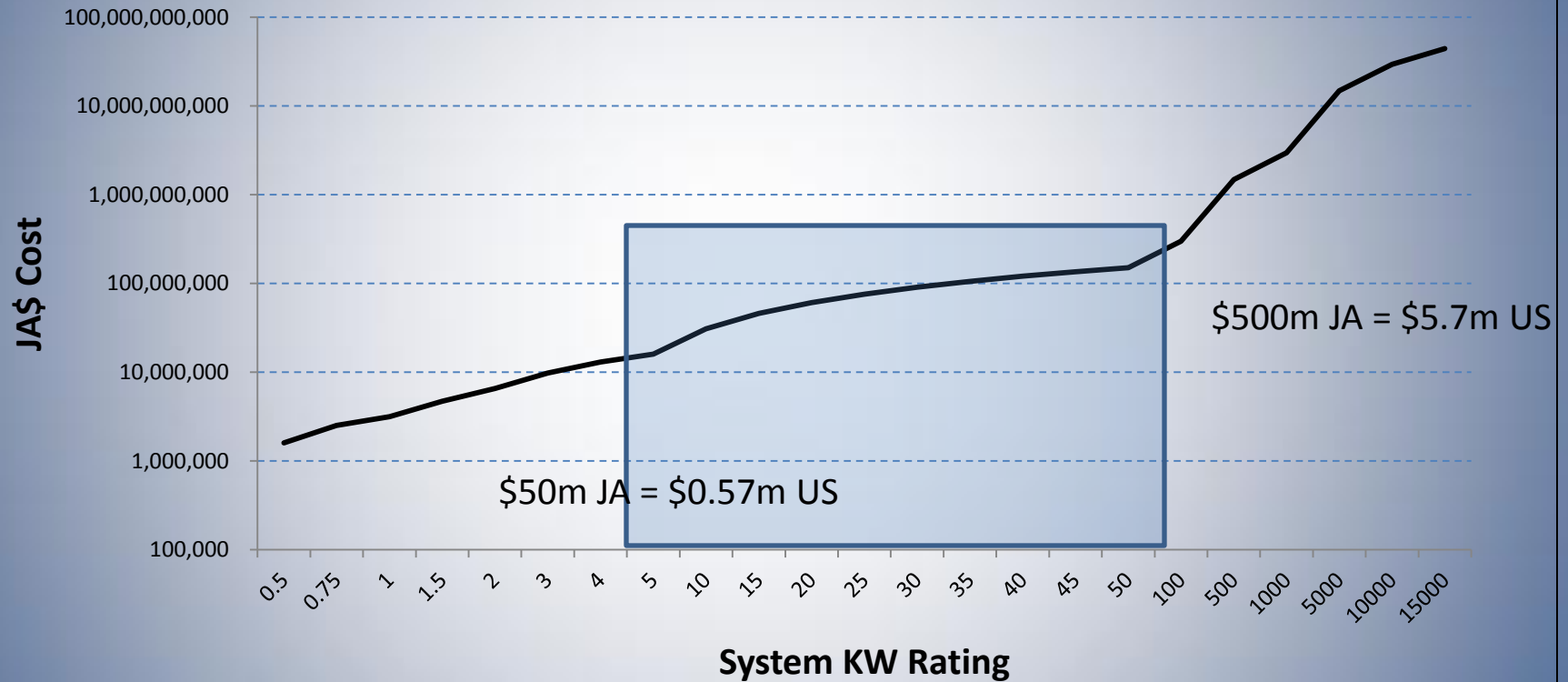


- Fund purchase of equipment
- Own equipment initially for lease
- Process receipts against agreement

- Investor and/or
- Operator

JSE JVM SUITED FOR SOLAR SYSTEMS OF A CERTAIN SIZE

Estimated Solar System Cost By System Size

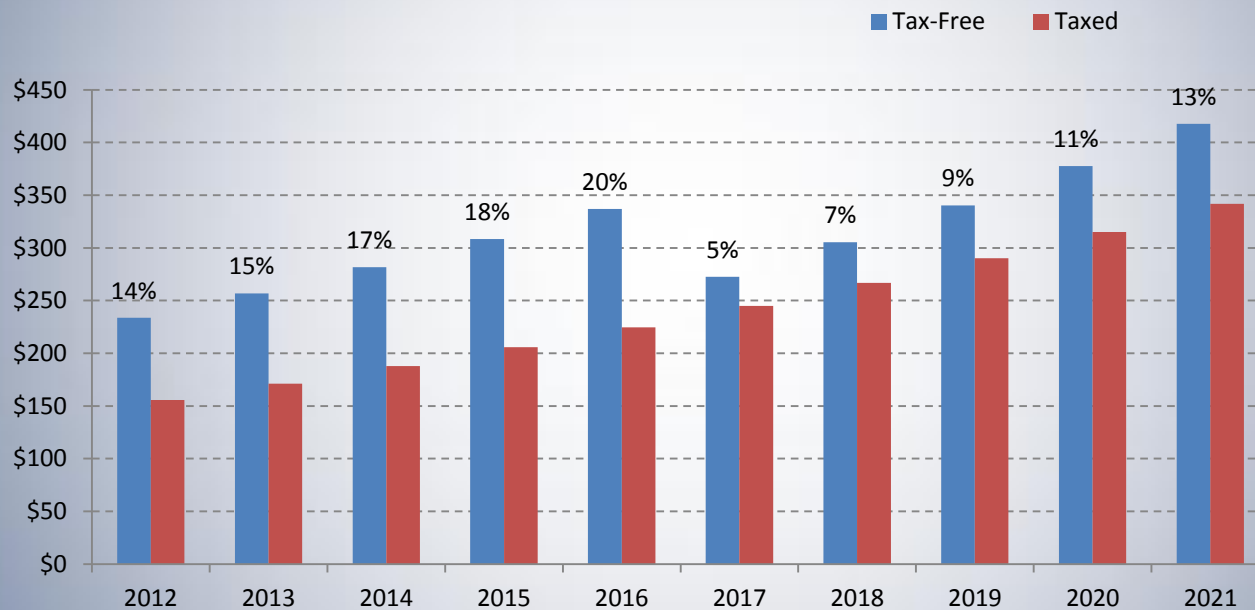


JSE JVM BOOSTS NET INCOME SIGNIFICANTLY...

HYPOTHETICAL NET PROFIT AFTER TAXES FOR A SOLAR SYSTEM LISTING ON JSE JVM

CLIENT SOLAR SYSTEM SAVINGS PROJECTION

\$m JA



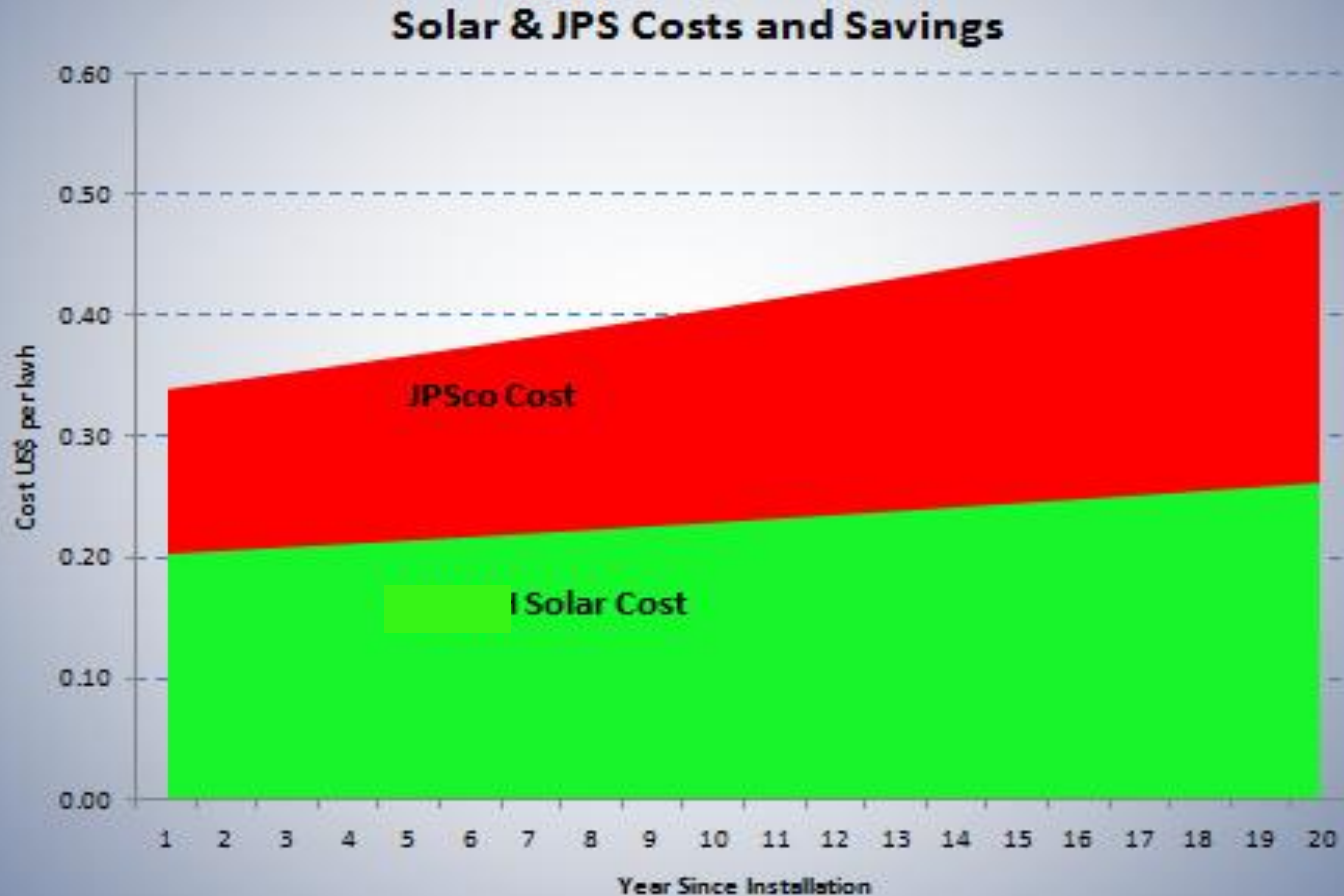
Savings as a % of Revenues

CapEx = ~\$10.05m USD



CLIENT SOLAR ENERGY PROJECTIONS

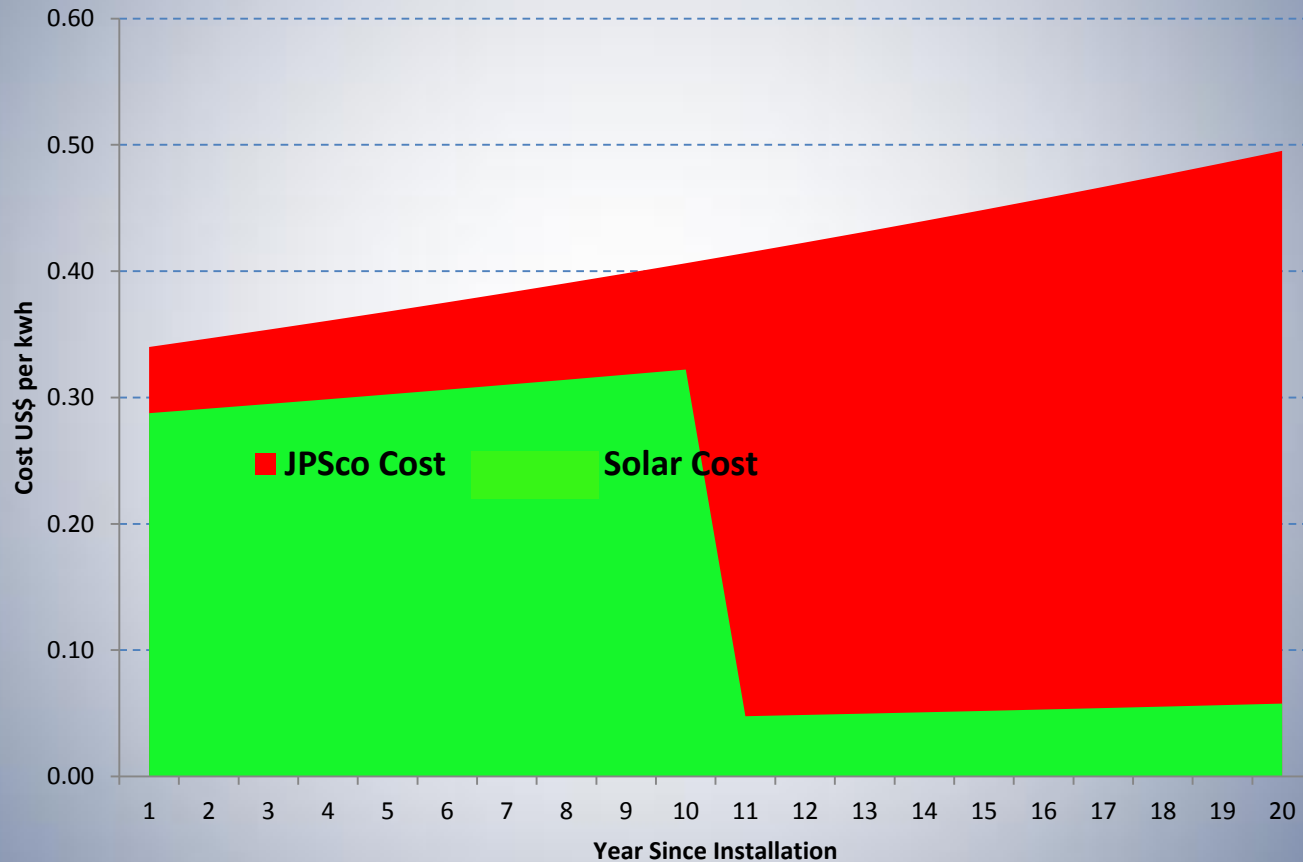
Assumes Financing Evenly Over 20 Years



CLIENT SOLAR ENERGY PROJECTIONS

Assumes Financing For 10 Years

Solar & JPS Costs and Savings

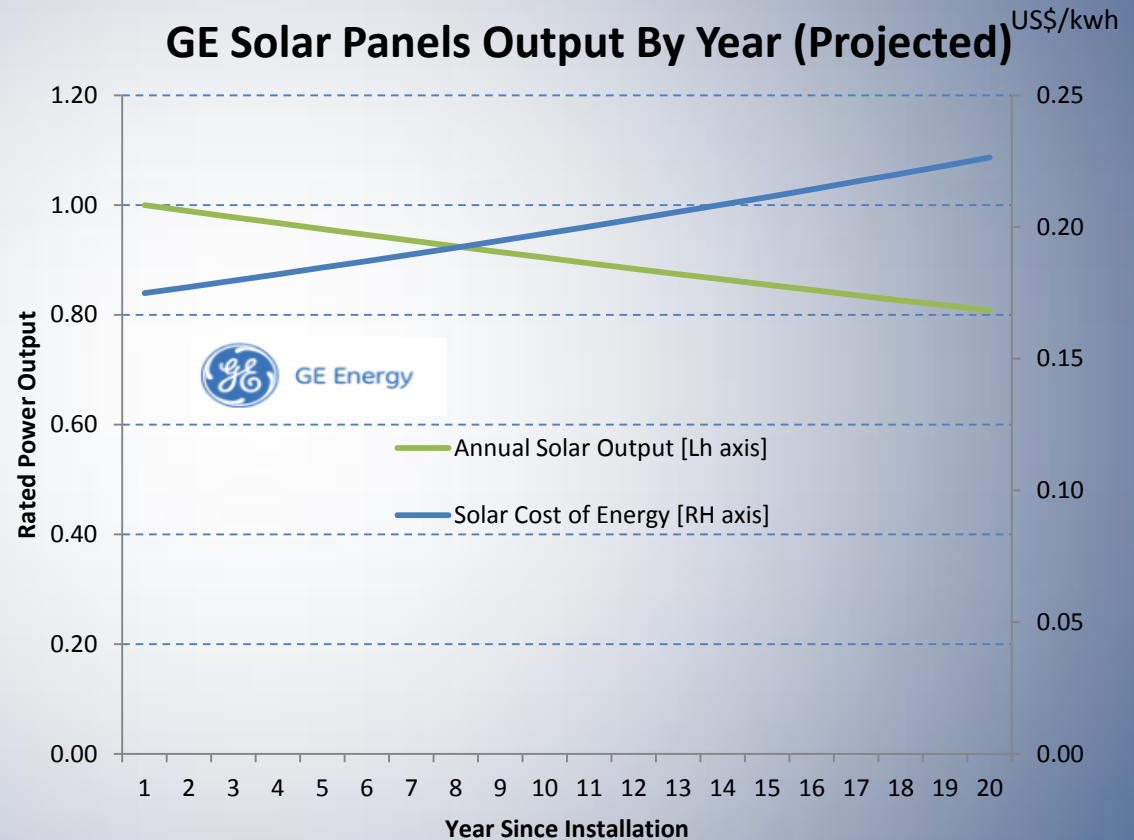


Source: Williams & Associates Investments Ltd. Analysis



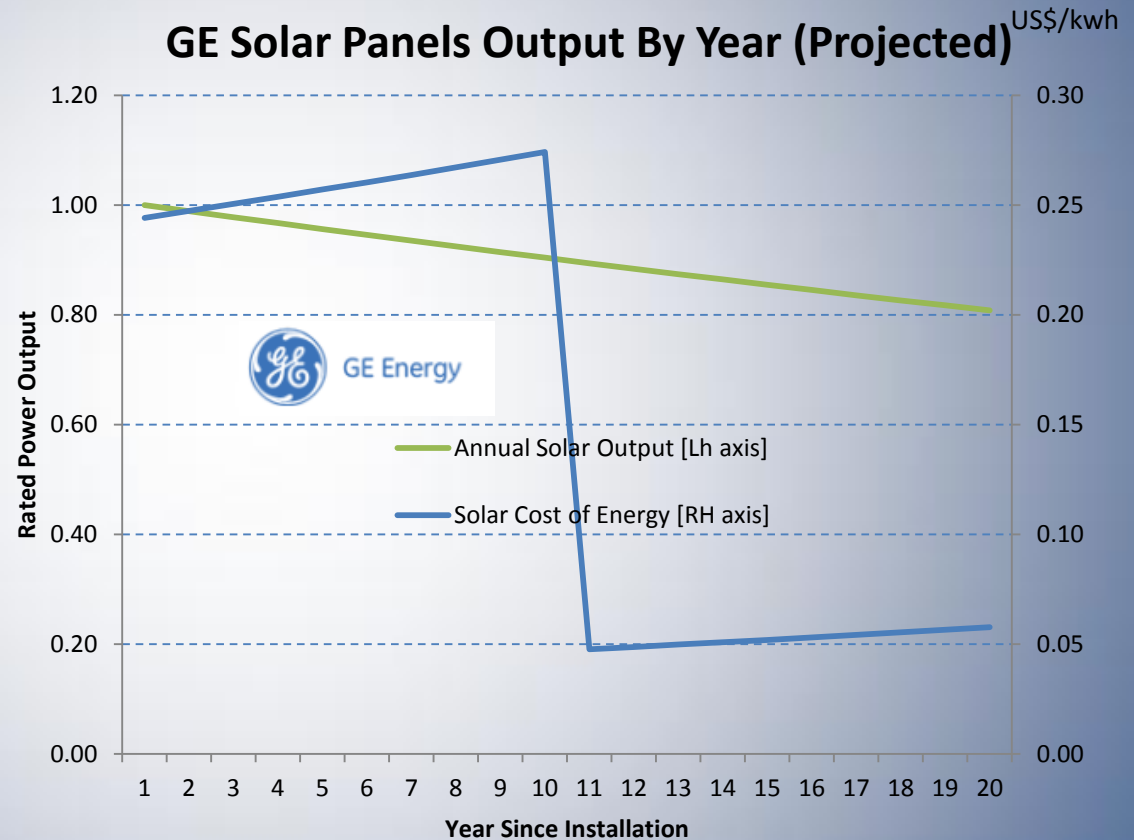
SOLAR ENERGY PROJECTIONS

Assumes Financing Evenly Over 20 Years



SOLAR ENERGY PROJECTIONS

Assumes Financing For 10 Years



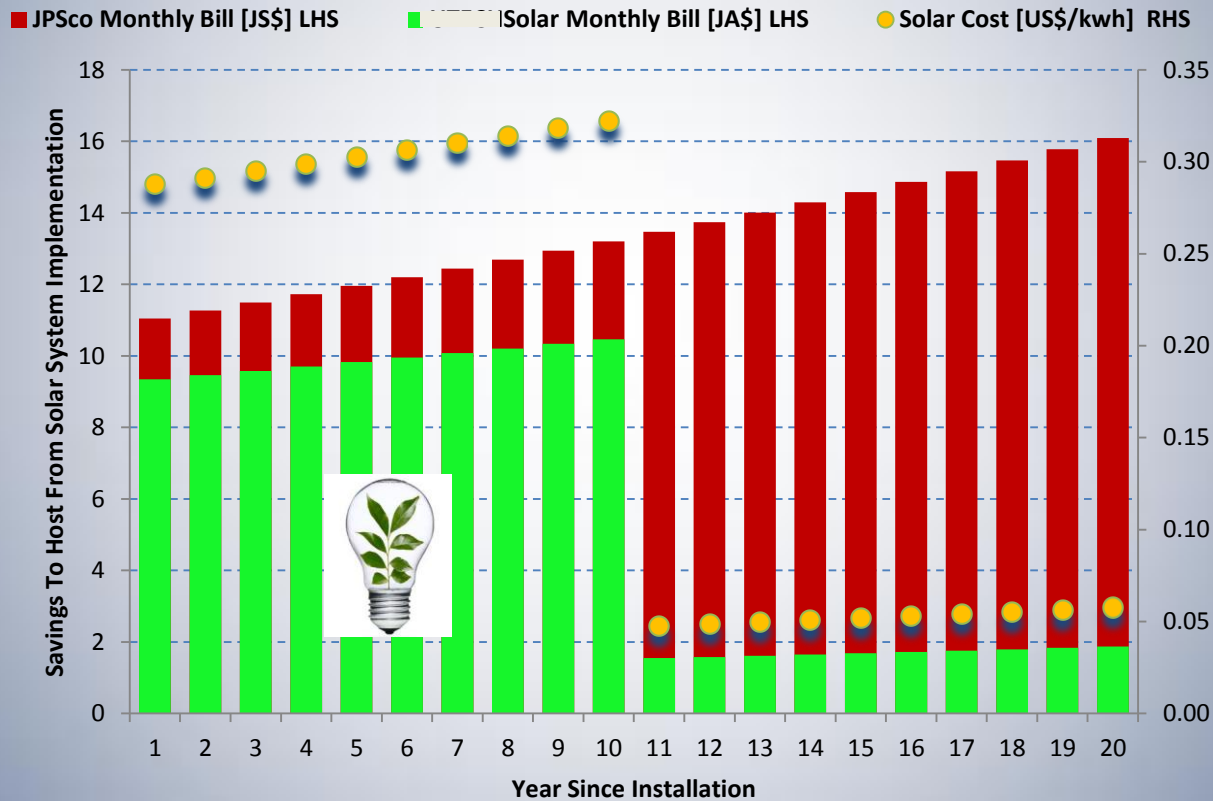
CLIENT COULD SAVE SOME \$18 M US



JA\$m

Host Solar Savings = \$18m US Over 20 Years

US\$m/kwh



Let us help you unlock the savings and go green.





NEXT STEPS

May We Have Your Business?

- Execute Confidentiality and Non-Disclosure Agreement
- Identify best target opportunity
- Size the investment amount required
- Decide if ground mount is preferable to roof mount given space available
- Perform Sun intensity tests to confirm available energy for this latitude
- Identify key brands, technologies and local partners
- Schedule follow up meeting to confirm analyses



QUESTIONS?



Contact Info.



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Robert Jones

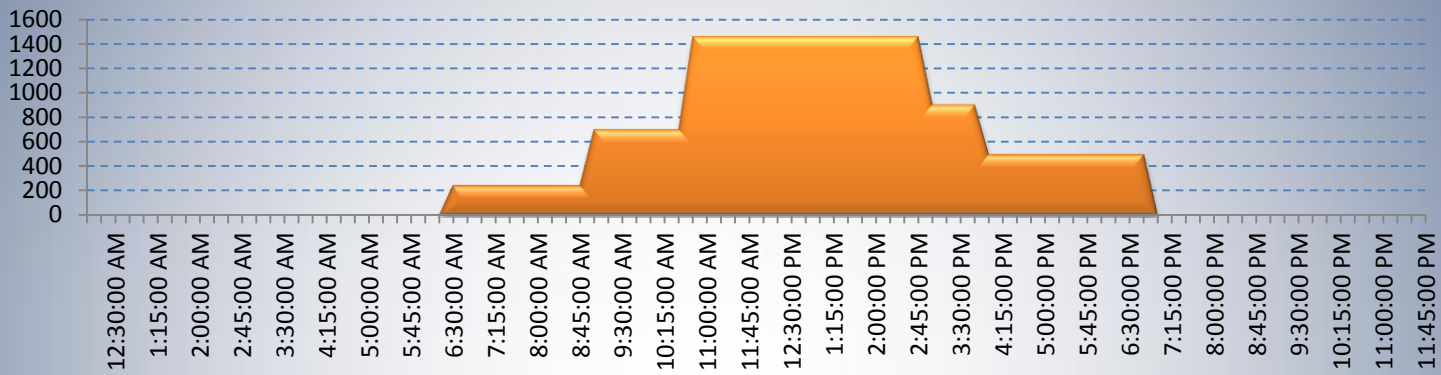
robdonjon@aol.com

203.550.3051 tel

ENERGY PROFILE FOR SOLAR SYSTEM MATCHES

CLIENT ENERGY DAYTIME LOAD WELL

Mound Profile From Dawn To Dusk Can Deliver ~70%



ELECTRIC LOAD PROFILE BY DAY OF THE WEEK (KW)

